# Potato Farms in Maine: Geospatial Assessments of Land Use Dynamics and Economies of Scale

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**INTRODUCTION** Sustainability of Maine's potato production systems has been of major concern for at least the past 50 years. A key historical challenge is the identification of profitable rotation crops. Geospatial frameworks help resolve patterns and trends in production environments at multiple scales; these assessments may, in turn, enable improvements in adaptive management strategies which enhance potato yield, increase whole-farm profitability, and foster sustainable land use. The objectives of this investigation were to: (1) assess farm size classes, field clustering and typologies using USDA, Common Land Unit (CLU), Cropland Data Layer (CDL) and National Agriculture Imagery Program (NAIP) products; (2) extract crop sequences in potato systems based on CDL (2008-2011) and NAIP classified imagery (2009, 2011); and (3) evaluate potential economic impacts of select alternate crops identified in



Figure 3. Comparison of raster scenes including: a USDA, FSA, NAIF 18 June 2009 (1 m resolution); b CDL 2009 (56 m) with B=deep pink, Br=orange, P=brown, R=purple; **c** RGB composite showing crop sequence mosaic from 2008-10 CDLs with P-B-P (purple), P-Br-B (bright green), B-P-B (dark green), Br-R-P (bright red). Scale:1:24,000 dispersions for farmscape groups 1 through 5 were 1.4, 1.7, 3.7, 7.8, and 18.0 km, respectively. Enterprise budgets for row and forage crop alternatives indicate positive NFIs for broccoli, soybean, alfalfa, corn silage, and canola (Table 1). NFI crop-rotation specifics are summarized in Tables 2, 3, and 4.

### **Table 2.** NFI ha<sup>-1</sup> for potato rotations on a 65-ha Maine farm.

			•	,	ow and forage crop	System	Percent potato in rotation	Potato	Crop X hectares	Crop Y	Crop rotation		t Run <sup>f</sup> NFI for all crops PX or PXY (\$ ha <sup>-1</sup> )	Long for all crops PPX (\$ ha <sup>-1</sup> )	g Run <sup>g</sup> NFI for al crops P2 or PXY (\$ ha <sup>-1</sup>
nterprises (I	isted k	by pro	oduct	ion scale) fo	or Maine farms.	Potato	100	65	-	-	Potato	\$415	-	-\$1,250	
Crop Broccoli Potato Soybeans Alfalfa, perennial <sup>a</sup> Corn silage Canola Barley grain + straw <sup>b</sup> Wheat grain + straw <sup>b</sup> Clover, perennial <sup>a</sup> Barley grain Pasture, perennial <sup>a</sup> Wheat grain <sup>c</sup> Clover, est.year <sup>a,d</sup> Haylage, perennial <sup>a</sup> Oat grain + straw <sup>b</sup> Corn grain Rye grain + straw <sup>b</sup> Pasture, est.year <sup>a,d</sup> Alfalfa, est. year <sup>a,d</sup> Dry hay, perennial <sup>a</sup> Rye grain	$\begin{array}{r} {\rm Yield} \\ {\rm (Mg \ ha^{-1})} \\ 8.97 \\ 31.66 \\ 2.81 \\ 14.11 \\ 36.48 \\ 1.68 \\ 6.31 \\ 7.16 \\ 7.49 \\ 3.39 \\ 4.51 \\ 3.03 \\ 5.45 \\ 13.54 \\ 6.63 \\ 6.28 \\ 4.83 \\ 3.11 \\ 9.73 \\ 5.76 \\ 1.73 \end{array}$	Price (\$ Mg <sup>-1</sup> ) \$551 \$187 \$474 \$101 \$51 \$617 \$171 \$171 \$171 \$83 \$225 \$61 \$263 \$83 \$225 \$61 \$263 \$83 \$61 \$111 \$157 \$137 \$61 \$101 \$91 \$211	324-ha (\$ ha <sup>-1</sup> ) \$1,277 \$928 \$542 \$471 \$426 \$113 \$44 \$42 -\$35 -\$90 -\$111 -\$186 -\$271 -\$276 -\$277 -\$295 -\$331 -\$356 -\$373 -\$386 -\$493	NFI 120-ha 65-ha (\$ ha <sup>-1</sup> ) (\$ ha <sup>-1</sup> ) \$1,046 \$1,034 \$517 \$415 \$468 \$296 \$373 \$251 \$356 \$192 \$60 -\$117 -\$34 -\$180 -\$14 -\$183 -\$206 -\$389 -\$161 -\$315 -\$106 -\$144 -\$235 -\$412 -\$453 -\$641 -\$516 -\$839 -\$355 -\$501 -\$367 -\$531 -\$408 -\$554 -\$356 -\$401 -\$480 -\$608 -\$650 -\$975 -\$564 -\$718	<ul> <li>a Assumes perennial stand (years) for alfalfa, haylage, dry hay, and pasture (5), and clover (3).</li> <li>b Dry hay and straw harvested as round bales. For small grain+ straw, yield per hectare and price per metric ton for both straw and grain.</li> <li>c Spring wheat.</li> <li>d Establishment year only.</li> </ul>	Potato Potato - Crop X (PPX) <sup>a</sup> or Potato - Crop X (PX) <sup>b</sup> Potato - Crop X - Crop Y (PXY) <sup>c</sup>	100 66.7 50 33.3	43	22 32.5 21.67	21.67	Potato - Broccoli Potato - Soybean Potato - Alfalfa Potato - Corn silage Potato - Canola Potato - Clover Potato - Wheat grain + straw <sup>d</sup> Potato - Barley grain + straw <sup>d</sup> Potato - Barley Potato - Barley Potato - Barley Potato - Dry hay <sup>d</sup> Potato - Dry hay <sup>d</sup> Potato - Dry hay <sup>d</sup> Potato - Dry hay <sup>d</sup> Potato - Corn grain Potato - Corn grain Potato - Rye grain + straw <sup>d</sup> Potato - Rye Potato - Oat grain + straw <sup>d</sup> Potato - Rye Potato - Oat grain + straw <sup>d</sup> Potato - Corn grain Potato - Soybean - Broccoli Potato - Alfalfa - Corn silage Potato - Soybean - Canola Potato - Soybean - Canola Potato - Rye - Broccoli Potato - Canola - Wheat grain + straw <sup>d</sup>	\$415 \$287 \$95 \$69 \$16 -\$26 -\$52 -\$61 -\$68 -\$96 -\$100 -\$125 -\$163 -\$166 -\$175 -\$183 -\$166 -\$175 -\$183 -\$192 -\$234 -\$239	\$321 -\$7 -\$38 -\$93 -\$198 -\$239 -\$241 -\$245 -\$339 -\$303 -\$346 -\$421 -\$421 -\$422 -\$505 -\$406 -\$421 -\$432 -\$505 -\$512 -\$39 -\$235 -\$266 -\$269 -\$369 -\$374 -\$415	-\$1,250 -\$269 -\$461 -\$486 -\$539 -\$581 -\$606 -\$616 -\$623 -\$651 -\$655 -\$680 -\$720 -\$722 -\$730 -\$722 -\$730 -\$738 -\$747 -\$790 -\$795 - -	\$32 -\$ -\$ -\$ -\$ -\$ -\$ -\$ -\$ -\$ -\$ -\$ -\$ -\$
Oat grain Dry hay, est.year <sup>a,d</sup>	2.56 3.97	\$141 \$91	-\$508 -\$560	-\$831 -\$1,163							Potato - Canola - Wheat grain Potato - Barley - Clover	-	-\$480 -\$560	-	\$ _:
Haylage, est.year <sup>a,d</sup>	9.34	\$61	-\$694	-\$944 -\$1,273							Potato - Oat - Clover	-	-\$699	-	-\$1

## potato production fields (from 2008-2010) using various farm-size models.



**MATERIALS and METHODS** Georeferenced data for cropland/land use patterns (based on CDL/NLCD classifiers – Fig. 1,2), farmland delineations (CLU), soils (SSURGO), DEM and NAIP datasets were integrated in a GIS. CLU datasets were aggregated and recoded; geometric frequency distribution of hectarage was used to resolve farmscape groupings. The standard distance function (ArcGIS v10) was used to calculate field dispersion for each group. Representative enterprise and whole-farm economic budgets were engineered for each of the five farm-size classes to determine economies of scale. Detailed outcomes for small, medium and large farms (ranked by crop profitability) are summarized and discussed here. Net farm income (NFI) was calculated in Excel spreadsheets for both individual crop enterprises (for the top 12 detected) as well as whole-farm scenarios. Representative enterprise and whole-farm budgets were constructed for potatoes and potato rotation crops (Fig. 3). "Short-run" (S-R) and "long-run" (L-R) analyses were conducted in an attempt to account for potential yield impacts associated with rotation length. S-R assumed constant potato yields (31.66 Mg ha<sup>-1</sup>); L-R assumed an increase 28.6% in 3-yr versus the traditional (or baseline) 2-yr rotations, whereas potato-potato-crop X (PPX) and continuous potatoes are expected to have potato yields that are 14.3% and 28.6% lower than potato-crop X two-year rotations (Myers et al. 2008; Mohr et al. 2011).

### **Table 3.** NFI ha<sup>-1</sup> for potato rotations on a 120-ha Maine farm. **Table 4.** NFI ha<sup>-1</sup> for potato rotations on a 324-ha Maine farm.

		Potato	Citop A	Crop Y	_	Short Run <sup>f</sup> Long Run <sup>g</sup>			Run <sup>g</sup>			Potato	Crop X	Crop Y		Short Run <sup>f</sup>		Long Run <sup>g</sup>	
	Percent		hectares			for	NFI for all	for	NFI for all		Percent		hectares			for	NFI for all	for	NFI for all
System	potato in					all crops	crops PX	all crops	crops PX	System	potato in					all crops	crops PX	all crops	crops PX
	rotation					PPX	or PXY	PPX	or PXY		rotation					PPX	or PXY	PPX	or PXY
					Croprotation	(\$ ha <sup>-1</sup> )	(\$ ha <sup>-1</sup> )	(\$ ha-1)	(\$ ha <sup>-1</sup> )						Croprotation	(\$ ha-1)	(\$ ha <sup>-1</sup> )	(\$ ha-1)	(\$ ha <sup>-1</sup> )
Potato	100	120	-	-	Potato	\$517	-	-\$1,147	-	Potato	100	324	-	-	Potato	\$928	-	-\$737	-
Potato -	66.7	80	40	-	Potato - Broccoli	\$377	\$378	-\$182	\$378	Potato -	66.7	216	108	-	Potato - Broccoli	\$883	\$886	\$326	\$886
Potato -					Potato - Soybean	\$181	\$76	-\$374	\$76	Potato -					Potato - Soybean	\$584	\$474	\$29	\$474
Crop X					Potato - Canola	\$124	\$13	-\$431	\$13	Crop X					Potato - Alfalfa	\$530	\$416	-\$25	\$416
(PPX) <sup>a</sup>					Potato - Alfalfa	\$106	-\$4	<b>-</b> \$449	-\$4	(PPX) <sup>a</sup>					Potato - Canola	\$517	\$400	-\$38	\$400
or					Potato - Corn silage	\$65	-\$111	-\$491	-\$111	or					Potato - Corn silage	\$453	\$270	-\$102	\$270
Potato -	50	60	60	-	Potato - Wheat grain + straw <sup>d</sup>	\$15	-\$167	-\$540	-\$167	Potato -	50	162	162	-	Potato - Wheat grain + straw <sup>d</sup>	\$409	\$219	-\$146	\$219
Crop X					Potato - Pasture	\$6	-\$242	-\$548	-\$242	Crop X					Potato - Pasture	\$404	\$145	-\$151	\$145
(PX) <sup>b</sup>					Potato - Barley grain + straw <sup>d</sup>	-\$14	-\$194	-\$569	-\$194	(PX) <sup>b</sup>					Potato - Barley grain + straw <sup>d</sup>	\$401	\$213	-\$154	\$213
					Potato - Clover	-\$27	-\$223	-\$581	-\$223	Ň,					Potato - Barley	\$376	\$161	-\$179	\$161
					Potato - Barley	-\$32	-\$239	-\$587	-\$239						Potato - Clover	\$367	\$161	-\$188	\$161
					Potato - Wheat <sup>e</sup>	-\$34	-\$260	-\$589	-\$260						Potato - Wheat <sup>e</sup>	\$353	\$120	-\$202	\$120
					Potato - Corn grain	-\$106	-\$348	-\$662	-\$348						Potato - Dry hay <sup>d</sup>	\$339	\$78	-\$216	\$78
					Potato - Dry hay <sup>d</sup>	-\$107	-\$368	-\$663	-\$368						Potato - Haylage	\$307	\$81	-\$249	\$81
					Potato - Haylage	-\$121	-\$346	-\$677	-\$346						Potato - Corn grain	\$295	\$48	-\$260	\$48
					Potato - Oat grain + straw <sup>d</sup>	-\$121	-\$354	-\$676	-\$354						Potato - Oat grain + straw <sup>d</sup>	\$294	\$53	-\$261	\$53
					Potato - Rye grain + straw <sup>d</sup>	-\$138	-\$381	-\$693	-\$381						Potato - Rye grain + straw <sup>d</sup>	\$276	\$26	-\$279	\$26
					Potato - Rye	-\$166	-\$441	-\$721	-\$441						Potato - Rye	\$241	-\$40	-\$314	-\$40
					Potato - Oat	-\$171	-\$448	-\$726	-\$448						Potato - Oat	\$236	-\$48	-\$319	-\$48
Potato -	33.3	40	40	40	Potato - Soybean - Broccoli	_	\$7	_	\$571	Potato -	33.3	108	108	108	Potato - Soybean - Broccoli	-	\$516	-	\$1,076
Crop X -	55.5		10	10	Potato - Alfalfa - Corn silage	_	-\$169	-	\$388	Crop X -					Potato - Barley - Broccoli	-	\$307	-	\$868
Crop Y					Potato - Soybean - Canola	_	-\$186	-	\$370	Crop Y					Potato - Alfalfa - Corn silage	-	\$252	-	\$808
(PXY)°					Potato - Barley - Broccoli	-	-\$206	-	\$358	(PXY) °					Potato - Soybean - Canola	-	\$205	-	\$761
(111)					Potato - Rye - Broccoli	-	-\$340	-	\$223	Ì.					Potato - Rye - Broccoli	-	\$173	-	\$733
					Potato - Canola - Wheat grain		φο το		<b><i><i>v</i></i>--</b> <i><sup>2</sup></i>						Potato - Oat - Broccoli	-	\$168	-	\$728
					+ straw <sup>d</sup>	-	-\$342	_	\$214						Potato - Canola - Wheat grain		·		
					Potato - Oat - Broccoli	_	-\$345	-	<b>\$210</b>						+ straw <sup>d</sup>	-	\$41	-	\$596
					Potato - Canola - Wheat grain	_	-\$392	-	\$164						Potato - Canola - Wheat grain	-	-\$16	-	\$540
					Potato - Barley - Clover	_	-\$572	-	-\$18						Potato - Barley - Clover	-	-\$186	-	\$369
					Potato - Oat - Clover	-	-\$711	-	<b>0157</b>						Potato - Oat - Clover	-	-\$325	-	\$230



<sup>a</sup> Two years of potatoes followed by a third year of rotation crop. <sup>b</sup> One year of potatoes followed by second year of rotation crop. <sup>c</sup> One year of potatoes followed by two years of rotation crops. <sup>d</sup> Dry hay and straw harvested as round bales. <sup>e</sup> Spring wheat. <sup>f</sup> Short-run assumes potato yields are the same across rotations. Yields of other crops in rotation with potatoes are held constant. <sup>9</sup> Long-run assumes potato yields are impacted by rotation effects on potato yield. Three-year rotations assume 28.6% higher yield than two-year rotations, while PPX and continuous potatoes have 14.3% and 28.6% lower yields than two-year rotations respectively (Myers et al. 2008, Mohr et al. 2011). Yields of other crops in rotation with potatoes are held constant.

**CONCLUDING REMARKS** A key historical challenge has been the identification of profitable rotation crops. Across three years (2008-2010 CDLs) ~1,800 ha was detected in 'continuous' potato (~3% of cropping system extent – DeFauw et al. 2012); after four years, ~600 ha remained. Potato cropping systems detected in 2-year rotations now involve ~14,000 ha suggesting farmers have diversified their operations and appear to be shifting to rotations of 3+ years. NFIs for 65 to 120-ha farms are predominantly negative; however, 3-year cropping systems generated positive returns (assuming 28.6% higher potato yields in the L-R) compared to the traditional tightlycoupled (2-yr) potato-small grains or haylage. Work is underway to further refine the economic models for smaller farms ( $\leq$  120 ha) considering that many grow potatoes for tablestock and seed rather than for processing and they have expanded time horizons for equipment. Development of an interactive, user-friendly, web-based version of these

**Figure 1**. Cropland data layer (CDL) time-series with inset (on right) showing 4-yr mosaic of potato fields (around Caribou and Presque Isle, Aroostook County, ME). NAIP image acquisition dates for the scene (on right) were 17 Aug – 2 Sep 2011.

Figure 2. Four-year production footprint for potato (2008-2011) was used to extract crop sequences.

**RESULTS** Geospatial integration of CDLs and CLUs from Maine revealed a 4-year potato systems footprint estimated at ~56,000 ha, ranging from 24,000-25,000 ha detected per annum. Yields varied from 29.7-32.5 Mg ha<sup>-1</sup> (USDA, NASS 2011). As of 2011, 524 potato farms were resolved into five farmscape groupings based on geometric frequency distribution of hectarage. Categories were extra-small ( $\mu$ =40 ha), small (65 ha), medium (120 ha), large (324 ha), and extra-large (>580 ha). Mean field

farm budget models would encourage more farmers and researchers to evaluate the relative profitability of alternative cropping strategies to improve the financial viability of farming in Aroostook County and elsewhere in Maine.

#### REFERENCES

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